



Embracing Change - Engaging People

2011-2012 AGC Annual Report www.agcmass.org



A Message from Chairman Lisa Wexler

In a year that brought heavy cloud cover to most of the country, Boston sat amidst a small group of cities that had a bright forecast. This past year, as Chairman of the Board of AGC, and President of Elaine Construction, I was able to track closely what was happening nationally and locally, while maintaining focus on our AGC Initiatives: CHANGE. ENGAGE. GIVE BACK, which became our mantra. As I leave my year as Board Chairman, I have reflected on what makes the AGC so strong; education, advocacy, and safety training, and have worked to uncover paths to relevancy in our ever changing world.

Massachusetts is not only a hub for academia, research and healthcare, prime factors in lifting it out of and beyond the dark days of 2008, 9, 10, and early 11, but it is home to a deeply talented and committed group of construction professionals. Our Board is representative of this group, and together with their passion and dedication to the pursuit of our goals, we made strides in Changing, Engaging and Giving Back. First, we were able to begin the shift in owner perception regarding construction as a commodity. Second, we welcomed owners and owner affiliated organizations to join the conversation, share concerns, challenges, frustrations, and offered an opportunity to be a part of the change. Finally, we launched a Community Service Day, in support of Boston's Rosie's Place. This effort is for me, a source of pride. Helping those that are less fortunate, working together with my industry colleagues in a capacity that I am not often granted and receiving the gift of gratitude from these strong and resilient women is a powerful reminder of why we all do what we do.

It is my greatest hope that our intelligent, devoted and committed Board of Directors remain involved. Through their efforts, we will attract other like-minded industry leaders and set an example for those beyond our borders. When I signed on as Chairman, I wanted to pay deference to the principles that built the AGC while identifying a few simple, actionable initiatives that would strengthen the organization. I look forward to working with the new leadership to continue our goals and watch the AGC thrive.

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Emerging Leaders

A new Young Contractors' leadership team began the year with a host of plans, both social, philanthropic and instructional. Led by Chair Ben McConchie and Co-Chair Danielle Arciero, they worked with the AGC Board Executive Committee to plan and take part in AGC's Community Service Project at Rosie's Place.

On Friday, September 9th, 44 firms volunteered their time and materials at Rosie's Place to tile, paint, build cabinets and assist in sprucing up areas of this facility that provides an oasis of hope and nourishment for poor and homeless women. Plans are in the works to assist Rosie's Place with additional space needs in the fall of 2012.

Young Contractors Professional Institute ended another successful year in September and launched its 10th year on January 27th with additional content and more joint programs with the Boston Society of Architects' young architects group. The instructor list reads like a who's who of industry-related executives and past alumni who have joined together to offer their expertise and experiences to the 26 participants who are part of the 2012 YCPI program.



YCC Executive Committee

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Benjamin McConchie, A.J. Martini, Inc.

Co-Chair

Danielle Arciero, Consigli Construction

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*Representative to AGC/A Emerging Leaders









Initiatives . . .

New AGC CSL Institute

AGC will launch the "Construction Supervisors' License Renewal Academy" in September in response to a new Department of Public Services rule that mandates all superintendent license holders earn 12 credits of professional education in order to receive their CSL re-certification. AGC received approval from the state this spring to become a provider for these new required courses. Beginning in the fall or 2012, the AGC CSL Academy will offer a variety of courses that meet the state education requirements.

Build New England Awards Program

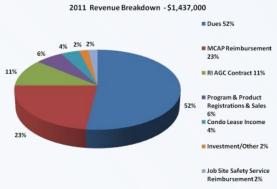
An impressive list of industry professionals took part in a gala awards night on October 1st in Boston. Over 380 professionals from the industry attended the extensive reception followed by awarding 16 project teams of owners, designers, contractors and subcontractors who were selected by the jury for their collaborative efforts in the successful completion of their projects.

The winning photo boards were displayed at the BSA's Build Boston in November and now hang in the AGC Conference Center in Wellesley. The Chairman's Award went to the project team of National Park Service/City of Boston/Boston Harbor Islands, Utile Inc. and Turner for the Harbor Islands Pavilion on the Rose Kennedy Greenway in Boston.

Professional Services Contracts

While AGC has a healthy operating reserve, your Board and staff continue to look at new funding opportunities for the chapter. We are in the second year of a professional services contract with AGC of Rhode Island wherein their members can take advantage of labor assistance, access to quality education and training programs, public sector assistance and Executive Board consulting. In addition, we launched a new one-year contract in the spring to provide labor relations services for the Construction Industry Association of Western Mass.







. . Working For You

Safety

AGC is now just a phone call or email away for any safety issue you may have. Chris Ziegler welcomes your call should you have a safety-related concern or question. As work finally begins to intensify, AGC's Safety Inspections, tool box talks and overall safety training both at AGC and at various sites throughout Massachusetts continue to increase as well.



Labor

The Labor Relations Division and AGC staff have been busy again this year resolving 18 contract disputes, fielding numerous calls on interpretations and explanations of labor issues, negotiating contracts with Local 4 Operating Engineers and the MA Laborers District Council.

The successful 2010 Labor Handbook was updated in 2011 to include revisions to the original Massachusetts information and now incorporates Connecticut and Rhode Island agreements, contacts and related information as well. A new Quarterly Labor Bulletin was also launched in 2011 to keep members aware of labor issues in a timely manner.



Wage Survey

The yearly Wage Survey, begun in early 2000, was started to provide information strictly for the MA construction market and compiles data for 15 management benchmark positions. The results are shared free of charge to participating AGC firms.



A separate online Benefits Survey covers information ranging from premium costs on medical care, retirement plans, dental, short- and long-term disability programs, holidays, benefits and vacation eligibility. This survey and the Wage Survey are compiled to assist members in their recruitment and retention processes.





Your Leadership

Board Engagement

During the year, your Board of Directors took an active role in relationship building, meeting jointly with owners, architects and allied owners' associations to build stronger working partnerships and develop a deeper understanding of the work we all do. This will be a continuing process as we welcome a new slate of officers and directors to our board for 2012-13 year.

Retainage Legislation

AGC organized and led an industry coalition of institutional and building owners, real estate, and design associations to oppose the new Retainage legislation filed by Associated Subcontractors of Massachusetts. The bill attempts to set strict and unworkable limits on retainage clauses in private contracts. This is coming on the heels of the untested Prompt Pay Law. AGC and coalition allies are continuing to oppose the measure and are meeting with legislators.

DCAM Construction Law Working Group

As one of the original participants of the 2004 Construction Reform Commission, AGC was asked to serve on the new DCAM Construction Law Working Group launched in the fall of 2011. The task force, made up of a diverse group of interests, is recommending measures to improve the public procurement process.

New DCAM Commissioner at AGC

AGC organized a meeting on January 31, 2012 with 25 constructor members, the new DCAM Commissioner Carole Cornelison and Jay Gonzalez, cabinet secretary of Administration & Finance. The purpose was to share AGC member concerns with overregulation regarding DCAM certification and local prequalification requirements for public projects.

Petrucelli Elected Chair of AGC Chapters

In addition to his overall responsibilities as CEO of your chapter, Bob Petrucelli was elected Chairman of the AGC Executive Leadership Council, the formal organization of the 95 AGC Chapters nationwide. Petrucelli also is serving on the AGC of America Executive Committee, the chief governance structure of AGC.



Trends

Future Trends Group

The Future Trends Group, initiated by the Board of Directors in 2010 and chaired by Peter Campot, Suffolk Construction, suggested some relevant programs to assist the membership as they grapple with the number of innovative tools and techniques that are on the market today.

Lean Construction

Two sessions dealing with Lean Construction were held during the winter to inform members of the value of utilizing lean construction methods to plan, organize and execute work for better quality and productivity.

LEED Courses

LEED sessions for accreditation and continuing education credits were offered on line, in seat and through webinars in a partnership arrangement with Everblue Training Institute.

BIM Series

The popular BIM hands-on series was presented twice in the fall and winter months and a BIM Contracts and Risk Management session was added to the mix in early spring.

Information Technology Programs

A series of IT roundtable events were developed to include Cloud Computing, iPAD vs. Laptop and an iPAD Superusers session. With the increased use of IT in every phase of the industry, these roundtable groups will continue to be offered.

Integrated Project Delivery

A two-hour integrated project delivery informational program was developed and will be expanded upon in October 2012.







Owner Engagement

In the interest of delving deeper into owners' expectations and needs, AGC again launched a series of members only *Conversations with* programs and owner panel discussions. These sessions were held with public and private owners for members to learn more about the business of their clients.

- Steven Chait, UMass Building Authority
- Carole Cornelison, DCAM Commissioner
- Liz Minnis and Mike Lambert, DCAM
- Ed Adelman, MA State College Building Authority
- Mary Pichetti MA School Building Authority
- H. Sam Sleiman Massport
- Steven Dempsey, Brigham & Women's Hospital
- Jon Randall, Boston Properties
- Lawrence Healey, Blue Cross Blue Shield
- Dana Peterson, UNH
- Steven Cunningham, Spagnolo, Gisness & Associates
- Gregor Smith, Smith + St. John

Board Officers 2011-12



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Treasurer, Jeffrey DeMarco Campanelli Companies



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Danielle Arciero, Consigli Construction

Timothy Bonfatti, Compass Project Management

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Len Charney, Boston Architectural College

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Jeffrey Gouveia, Suffolk Construction Company

Deborah Griffin, Holland and Knight, LLP

Paul Hewins, Skanska USA Building Inc.

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Michael O' Brien, Gilbane Building Company

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David Perini, David Perini Enterprises

Robert Petrucelli, AGC of Massachusetts

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